Agenda Item No.\_

File Code No. 330.04



## **CITY OF SANTA BARBARA**

## **COUNCIL AGENDA REPORT**

**AGENDA DATE:** July 17, 2012

TO: Mayor and Councilmembers

**FROM:** Business Division, Waterfront Department

**SUBJECT:** Introduction Of Ordinance For A Lease Agreement With Channel

Island Outfitters, Inc., Doing Business As Paddle Sports Of Santa

Barbara

## **RECOMMENDATION:**

That Council introduce and subsequently adopt, by reading of title only, An Ordinance of the Council of the City of Santa Barbara Approving a Five-Year Lease Agreement with One Five-Year Option with Channel Island Outfitters, Inc., Doing Business As Paddle Sports of Santa Barbara, at a Monthly Rent of \$2,762.75, for Approximately 956 Square Feet of Retail Space and 374 Square Feet of Water Area Adjacent to the Navy Pier in the Santa Barbara Harbor, Effective August 24, 2012.

## **DISCUSSION:**

Paddle Sports has leased space from the City since 2002 (Site Plan Attached). The current lease expired on May 31, 2012, and the tenant has continued to occupy and use the site on a holdover status, with the Department's approval, since that time.

The current owners, Channel Islands Outfitters, Inc., have operated Paddle Sports since October 2010. The permitted uses under their lease are kayak rentals, sales and demonstration of kayaks and equipment related to the sport of kayaking, a staging area for guided kayak trips, kayak instruction, the sale of clothing imprinted with the tenant's logo, clothing imprinted with a kayak design, clothing pertaining to the kayak/paddling industry, clothing with design features specific to the sport of kayaking, sunscreen, sunglasses, sandals, surfboards and body boards, memberships, lessons, and stand-up paddle board (SUPs) sales and rentals.

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The basic terms of the proposed lease are as follows:

- **Term**: Five years with one five-year option to extend
- **Rent**: \$2,762.75 per month
- Percentage Rent: 5 percent of gross receipts or the base rent, whichever is greater
- Annual Rent Adjustment: Cost of Living increases based on the Consumer Price Index (CPI)

The Harbor Commission recommended approval of the lease agreement at its June 21, 2012, meeting.

**ATTACHMENT:** Lease Space – Site Plan

**PREPARED BY:** Brian Bosse, Waterfront Business Manager

**SUBMITTED BY:** Scott Riedman, Waterfront Director

**APPROVED BY:** City Administrator's Office

